

1 The Honorable Ricardo S. Martinez
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7 UNITED STATES DISTRICT COURT
8 WESTERN DISTRICT OF WASHINGTON
9 AT SEATTLE

10 THE CHARTER OAK FIRE INSURANCE
11 COMPANY AND TRAVELERS PROPERTY
12 CASUALTY COMPANY OF AMERICA,

13 Plaintiffs,

14 v.

15 CHAS. H. BERESFORD CO., INC., and
16 CHARLES H. BERESFORD CO., INC.,
17 Washington corporations,

18 Defendants.

19 Case No. 2:21-cv-00093-RSM

20 **PLAINTIFFS' REPLY IN
21 SUPPORT OF THEIR MOTION
22 FOR PARTIAL SUMMARY
23 JUDGMENT**

24 **NOTE ON MOTION
25 CALENDAR:
26 April 30, 2021**

27 **Oral Argument Requested**

28 In its Opposition to Travelers' Motion, Beresford does not dispute that the Asbestos
29 Exclusion bars coverage for the asbestos-related damage to the school. However, as anticipated
30 and despite long-standing Washington law to the contrary, Beresford attempts to avoid the
31 unambiguous language of the exclusion by arguing that an efficient proximate cause analysis
32 precludes application of the Asbestos Exclusion. Beresford strains to contend that a loss that was
33 clearly caused by the presence of asbestos was actually caused by some other "covered peril"
34 that was the efficient proximate cause of all of the damages sought by the Northshore School
35 District. Beresford's argument is plainly wrong for three simple reasons.

36 *First*, an efficient proximate cause analysis pursuant to *Xia v. ProBuilders Specialty*
37 *Insurance Co.*, 188 Wn.2d 171 (2017), is only done when there is more than one event that
38 caused the loss. Here, the event that is alleged to have caused all the damages was alleged

39 PLAINTIFFS' REPLY IN SUPPORT OF THEIR
40 MOTION FOR PARTIAL SUMMARY
41 JUDGMENT (2:21-cv-00093-RSM) - 1

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1 negligent work involving the removal of asbestos from the bathroom pipes that caused the
 2 immediate release of asbestos fibers. There was no sequence of events and no “causal chain”
 3 that led to the eventual release and dispersal of asbestos fibers. *Second*, an efficient proximate
 4 cause analysis is not applicable to the Asbestos Exclusion in the Travelers Policies because the
 5 exclusion is clear, broad, and applies to property damage “arising out of” the dispersal of
 6 asbestos or asbestos fibers. Therefore, *Xia* and its efficient proximate cause analysis have no
 7 application. *Third*, even if an efficient proximate cause analysis were required and performed,
 8 the Asbestos Exclusion would still apply to preclude coverage because the “initial” asbestos-
 9 releasing event was the alleged negligent work in removing asbestos while working on the
 10 bathroom pipes and is not a covered peril.

11 Travelers is thus entitled to partial summary on its Second Claim for Relief and on
 12 Beresford’s Counterclaim that it has no obligation to indemnify Beresford for damages sought in
 13 the Underlying Action arising out of the discharge of asbestos, asbestos fibers and asbestos
 14 containing materials.

15 I. ARGUMENT

16 A. **There Is Only One Cause of Loss and Therefore 17 an Efficient Proximate Cause Analysis Does Not 18 Apply to the Asbestos Exclusion**

19 In order for the efficient proximate cause analysis to apply, there has to be a chain or
 20 sequence of causal events, not just one. *Vision One, LLC v. Phila. Indem. Ins. Co.*, 174 Wn.2d
 21 501, 519 (2012) (“The efficient proximate cause rule applies only when two or more perils
 22 combine in sequence to cause a loss and a *covered peril* is the predominant or efficient cause of
 23 the loss.”). As this Court held recently in *United Specialty Insurance Co. v. Shot Shakers, Inc.*:

24 “[w]hen, however, the evidence shows the loss was in fact
 25 occasioned by only a single cause, albeit one susceptible to various
 26 characterizations, the efficient proximate cause analysis has no
 27 application.” In other words, “[a]n insured may not avoid a
 contractual exclusion merely by affixing an additional label or
 separate characterization to the act or event causing the loss.”

1 No. C18-0596JLR, 2019 WL 199645, at *11 (W.D. Wash. Jan. 15, 2019) (citation omitted)
 2 (quoting *Kish v. Ins. Co. of N. Am.*, 125 Wn.2d 164, 170 (1994)).

3 The allegations of the Amended Complaint in the Underlying Action make clear that
 4 Cobra's alleged improper and unauthorized work in removing asbestos-containing hard fittings
 5 from the piping and dropping the fittings into the wall cavities was the sole cause of the release
 6 of the asbestos containing materials ("ACM") that contaminated the school. There is no other
 7 event alleged to have caused the release of asbestos fibers into several areas of the school.
 8 Specifically, the Amended Complaint alleges that:

- 9 • "Cobra improperly performed work to existing plumbing components in the wall
 10 cavities of the school, including removing 'hard fittings' from existing in-wall
 11 plumbing components and replacing certain existing piping." Dkt. 13 at p. 8, ¶ 25.
- 12 • "In conjunction with improperly removing the 'hard fittings' from existing in-wall
 13 plumbing components, Cobra improperly discarded some hard fittings within the
 14 school's wall cavities." *Id.* ¶ 26.

15 The Amended Complaint goes on to allege that, once the School District first learned of
 16 Cobra's disturbance of ACM in early July 2020, the School District held a tour of the school
 17 with its environmental consultant and Cobra. *Id.* at p. 9, ¶¶ 29-31. Significantly, during the July
 18 tour of the school:

- 19 • "Cobra's president indicated that Cobra was aware the hard fittings on existing
 20 plumbing contained ACM, and that Cobra knew not to disturb these materials as
 21 part of its work." *Id.* ¶ 32.
- 22 • "It was determined that hard fittings with ACM had been removed from the
 23 existing piping and dropped to the bottom of the wall cavity." *Id.* ¶ 34.
- 24 • "In addition, residual ACM was observed in locations where new piping had been
 25 installed." *Id.* ¶ 35.

- “When the situation was reviewed again the next day, it was determined (and Cobra acknowledged) that Cobra had stripped hard fittings off certain pipes in the school bathroom wall cavities.” *Id.* ¶ 36.
- “When Cobra performed this work, the *asbestos-containing* hard fittings were removed from the piping and some were dropped into the wall cavities” and “[r]esidual ACM was observed in the wall cavities and on the pipe fittings.” *Id.* at p. 10, ¶¶ 39-40 (emphasis added).

In this case, there was only one event that allegedly caused the school to be contaminated with asbestos and require remediation and repair – Cobra’s removal of asbestos as part of its plumbing work. The fact that Cobra was allegedly unauthorized to work on the pipes in the wall and was not hired to do any asbestos abatement, does not change the fact that its work on the plumbing caused the damages claimed. There was no preceding or subsequent event, and therefore the efficient proximate cause analysis does not apply. *See Aqua Star (USA) Corp. v. Travelers Cas. & Sur. Co. of Am.*, 719 F. App’x 701, 702 (2018) (“Washington’s rule of efficient proximate cause does not help Aqua Star because that rule ‘applies only when two or more *perils* combine in sequence to cause a loss and a *covered peril* is the predominant or efficient cause of the loss.”).

In its Opposition, Beresford makes much of the allegations of the Amended Complaint that are described under the heading “Initial Damage to Lockwood Elementary.” *See* Dkt. 13 at 8. While these allegations purport to describe some “damage to existing conditions” in the wall cavities, they do not describe a separate event. In fact, the description of this “Initial Damage” is that it included “removing ‘hard fittings’ from existing in-wall plumbing components,” which is the very act that allegedly caused the release of asbestos throughout the school. *Id.* at ¶ 27. (“The unauthorized work referenced in paragraphs 24-26 caused property damage and resulted in significant additional damage to areas throughout the school as set forth in Section D below.”)

All of Cobra's work was one event. Placing a heading on those allegations and calling it "initial damage" does not create a separate peril or a sequence of events. As acknowledged by

1 this Court, “[a]n insured may not avoid a contractual exclusion merely by affixing an additional
 2 label or separate characterization to the act or event causing the loss.” *Shot Shakers*, 2019 WL
 3 199645, at *11 (alteration in original) (citation omitted). This is not, as Beresford suggests, a
 4 situation where Cobra’s work on the school plumbing was negligent and then a later event
 5 resulted in the dispersal of asbestos fibers – the dispersal of asbestos occurred immediately upon
 6 Cobra’s alleged negligent work on the bathroom pipes. There was no second peril and therefore
 7 the Asbestos Exclusion applies. Beresford’s attempt to create a second event or peril is
 8 unavailing. *See Whitney Equip. Co., Inc. v. Travelers Cas. & Sur. Co. of Am.*, 431 F. Supp. 3d
 9 1223, 1231 (W.D. Wash. 2020) (where there is only one peril, the insured may not avoid a clear
 10 and unambiguous exclusion).

11 In *Whitney*, the court rejected the policyholder’s attempt to create a separate peril in order
 12 to evade the application of an exclusion. In *Whitney*, Travelers provided employee theft
 13 coverage to Whitney, and Exclusion R precluded coverage for “loss resulting directly or
 14 indirectly from the giving or surrendering of Money . . . in any exchange or purchase, whether or
 15 not fraudulent, with any other party not in collusion with an Employee.” *Id.* at 1230. The
 16 employee, Whitney’s controller, was accused of using a company credit card for personal use
 17 and manipulating the company’s internal systems to increase company assets to trigger bonuses
 18 and paid vacations for multiple employees. The Court held that the Travelers policy covered the
 19 theft of money by use of the credit card and also the company bonuses and paid vacations, but
 20 also found that Exclusion R precluded coverage for payments made by Whitney for products and
 21 services in connection with the company-paid vacations. The policyholder argued that Exclusion
 22 R was an attempt to avoid Washington’s efficient proximate cause rule. The Court, citing *Kish*,
 23 *Vision One*, and *Xia*, rejected that argument finding that there was no secondary peril in the case.
 24 The Court wrote:

25 There is no secondary peril in this case. The insuring agreement
 26 represents Travelers promise to pay for the loss of money caused
 27 by employee theft. . . . Where, as here, there is only one peril – loss
 caused by employee theft – the insured may not avoid a clear and

1 unambiguous contractual exclusion that limits the type of
 2 recoverable damages arising from that peril.

3 *Id.* at 1231.

4 In this case, there is also only one peril – the work on the pipes that caused the dispersal
 5 and discharge of asbestos throughout the school. As a result, coverage for the claim is excluded
 6 by the Asbestos Exclusion.

7 **B. An Efficient Proximate Cause Analysis Is Not
 8 Applicable to Policy Exclusions Based Upon
 9 “Arising Out Of” Language**

10 As set forth in Travelers’ opening brief, this Court and Washington State courts have
 11 long held that the phrase “arising out of” when used in an insurance policy exclusion is
 12 “unambiguous and has a broader meaning than ‘caused by’ or ‘resulting from.’” *See Goodman*
 13 *v. N.H. Ins. Co.*, No. C09-1493-RSM, 2010 WL 4281682 (W.D. Wash.), at *5-6. “‘Arising out
 14 of’ does not mean ‘proximately caused by.’” *Id.* (citing *Toll Bridge Auth. v. Aetna Ins. Co.*, 54
 15 Wn. App. 400, 407 (1989)) (“‘Arising out of’ and ‘proximate cause’ describe two different
 16 concepts”).

17 In *Toll Bridge*, the Court of Appeals ruled that there was no coverage for the Toll Bridge
 18 Authority for damages arising out of a ferry accident when a driver drove off the ferry before her
 19 turn and hit and injured four foot passengers who were still on the ramp. The policies issued by
 20 Aetna and INA contained endorsements that precluded coverage for “incidents ‘arising out of the
 21 operation, maintenance or use of any watercraft’” 54 Wn. App. 400, 403. At issue was
 22 whether the accident “arose out of” the “operations, maintenance or use” of the ferry and was
 23 therefore excluded. The Court of Appeals held that the phrase “‘arising out of’ is unambiguous
 24 and has a broader meaning than ‘caused by’ or ‘resulted from’” and is “ordinarily understood to
 25 mean ‘originating from’, ‘having its origin in’, ‘growing out of’, or ‘flowing from.’” *Id.* at 404
 26 (citation omitted). The Authority argued that the accident occurred on the ramp to the dock not
 27

1 on the ferry itself, and therefore there was a question as to whether the proximate cause of the
 2 injuries was crew negligence or dock inadequacy. The Court discussed the concept of efficient
 3 proximate cause and rejected the Authority's argument holding that the cases cited by the
 4 Authority were distinguishable because they did not involve "arising out of" language and used
 5 exclusionary language that "logically raised the causation issues decided by the court." *Id.* at
 6 406. "'Arising out of' and 'proximate cause' describe two different concepts." *Id.* at 407. *See*
 7 *also Mut. of Enumclaw Ins. Co. v. Patrick Archer Constr., Inc.*, 123 Wn. App. 728, 740 (2004)
 8 ("efficient proximate cause rule does not apply to insurance exclusions that employ the term
 9 'arising out of'").

10 While Beresford is correct that the *Toll Bridge Authority* case and other cases cited that
 11 follow *Toll Bridge* predate *Xia*, they are no less applicable post-*Xia*. The exclusionary language
 12 in *Xia* did not contain the "arising out of" language. It contained the language "caused by" and
 13 "resulting from," – the exact language rejected in *Toll Bridge*. In fact, a recent decision from this
 14 Court, citing *Toll Bridge*, rejected the application of efficient proximate cause to an exclusion
 15 that used the "arising out of" language. *See Am. Alt. Ins. Corp. v. Goodwill of the Olympics &*
 16 *Rainier Region*, No. C17-5978 BHS, 2020 WL 236759, at *4 (W.D. Wash. Jan. 15, 2020)
 17 ("When an exclusion precludes coverage for injuries arising out of a certain event, a
 18 'determination of proximate cause is not a necessary precedent to determination of coverage'
 19 because that would do 'violence to the plain language of the policy.'").¹ There is nothing in the
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24 ¹ In its opposition, Beresford relies on *Country Mutual Insurance Co. v. Evergreen Landing LLC*, No. C20-5337
 25 RJB-TLF, 2020 WL 6044505 (W.D. Wash. Oct. 13, 2020). That reliance is misplaced. *Country Mutual* examined
 26 efficient proximate cause in connection with the insurer's duty to defend, not indemnify and did not cite to or
 27 discuss the case law regarding the significance of the "arising out of" language. Similarly, Beresford's claim that
 the court in *Xia* cited with approval its decision in *Kent Farms, Inc. v. Zurich Insurance Co.*, 93 Wn. App. 414
 (1998), is also misguided. The Court in *Xia* cited to *Kent Farms* in connection with the definition of pollutants, and
 did not discuss or refer to the language of the exclusion at issue in that case in connection with its discussion of
 efficient proximate cause.

1 Xia case to suggest that it was abrogating long-standing Washington law on the broad application
 2 of “arising out of” exclusions to coverage. In this case, there can be no question that the
 3 asbestos-related damage to the school is alleged to have “arisen out of” the work that Cobra did
 4 in the bathrooms and therefore the Asbestos Exclusion precludes coverage.

5 **C. Even if an Efficient Proximate Cause Analysis is
 6 Performed, the Asbestos Exclusion Precludes
 7 Coverage for the Asbestos Related Damages**

8 Notwithstanding the foregoing arguments, even if the Court were to perform an efficient
 9 proximate cause analysis, which Washington law does not support, the Asbestos Exclusion
 10 would still apply. In deciding *Xia*, the Washington Supreme Court specifically considered the
 11 impact that the efficient proximate cause analysis might have on the scope of exclusionary
 12 language. The Court endorsed the idea that when there are no covered perils prior to the
 13 polluting event the exclusion would still apply. Notably, the Court acknowledged:

14 ProBuilders contends that application of the efficient proximate cause rule would
 15 defeat the exclusion entirely, arguing that all acts of unintentional pollution begin
 16 with negligence. This is not so, and application of the rule may be harmonized
 17 with Washington’s prior pollution exclusion jurisprudence. In *Cook*, the initial
 18 peril that set in motion the causal chain was the polluting event: the application of
 19 a chemical sealant. Up until the point of using the sealant and creating the toxic
 20 fumes, no negligent act had occurred. Rather, the negligence in permitting the
 21 fumes to migrate occurred after the fumes had been created intentionally....
 22 Similarly, in *Quadrant*, the initial peril that set in motion the causal chain was
 23 also the application of a chemical sealant, which was toxic even when used as
 24 intended. There were no covered perils prior to the release of a pollutant acting as
 25 a pollutant. As such, application of the efficient proximate cause rule in both
 26 cases would have led to the same outcome.

27 *Xia*, 188 Wn.2d at 188 (internal citations omitted).

28 As explained by the Supreme Court in *Xia*, if the initial peril upon which coverage is
 29 based is the polluting event, the pollution exclusion applies. *Id.* In *Xia* the Court cited to
 30 *Quadrant Corp. v. American States Insurance Co.*, 154 Wn.2d 165 (2005) and *Cook v. Evanson*,
 31 83 Wn. App. 149 (1996), as examples of the efficient proximate cause analysis still resulting in
 32 the application of the pollution exclusion. As the Court noted, in both *Cook* and *Quadrant*,

1 “[t]here were no covered perils prior to the release of a pollutant acting as a pollutant. As such,
2 the application of the efficient proximate cause rule in both cases would have led to the same
3 outcome.” *Xia*, 188 Wn.2d at 188.

4 The same logic that the Court employed in applying its efficient proximate analysis to
5 *Cook* and *Quadrant* applies equally to this case. Here, the allegation is that Cobra negligently
6 removed hard fittings that contained asbestos and dropped them into the wall cavity causing the
7 release and dispersal of asbestos throughout the school. This work was the cause of the release
8 of asbestos and the asbestos-related damages claimed. There was no other alleged event that
9 caused the release of asbestos. Thus, even if an efficient proximate cause analysis were
10 performed, the Asbestos Exclusion would apply to preclude coverage because the “covered
11 peril” at issue (work on the bathroom fittings) was the asbestos-releasing event that caused the
12 damage.

13 II. CONCLUSION

14 For the foregoing reasons, Travelers requests that the Court enter partial summary
15 judgment (a) declaring that the Travelers Policies do not provide coverage for those damages in
16 the Underlying Action that are arising out of the discharge or dispersal of asbestos, asbestos
17 fibers or asbestos containing materials; and (b) on Beresford’s Counterclaim seeking coverage
18 for damages arising out of the discharge of asbestos, asbestos fibers and asbestos containing
19 materials.

20 DATED this 30th day of April, 2021.

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